

RETAIL INCOME ONLINE³

55% \$600+/MO CLIENT WHOLESALE VOLUME	50% \$450+/MO CLIENT WHOLESALE VOLUME	45% \$300+/MO CLIENT WHOLESALE VOLUME	40% \$200+/MO CLIENT WHOLESALE VOLUME	35% < \$200/MO CLIENT WHOLESALE VOLUME
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FAST START BONUSES

PRODUCT CREDIT EARNED (your first 60 days)

SELL RETAIL TO NEW CLIENTS ON WEBSITE
3 Clients: \$50 | 6 Clients: \$75 | 9 Clients: \$100

ENROLL NEW QUALIFIED STYLISTS IN LEVEL 1
1 BA: \$50 | 2 BAs: \$75 | 3 BAs: \$100

CASH BONUSES (your first 30 days)

20% CASH BACK on Personal Purchases¹

SPONSOR CASH BONUSES (Level 1's first 30 days)

20% CASH BACK TO SPONSOR on Level 1 Purchases²

RANK REQUIREMENTS

COMMISSIONS

RANK ADVANCE BONUSES

RANK NAME AND LEGEND SYMBOL	REQUIRED IN YOUR LEVEL 1	WHOLESALE TEAM VOLUME (LEVELS 0-5)	YOUR COMMISSION PAY ³						RANK ADVANCE BONUSES	SPONSOR RANK ADVANCE BONUSES	SPONSOR REQUIREMENT
			YOU 0	LEVEL 1 ²	LEVEL 2	LEVEL 3	LEVEL 4	LEVEL 5			
BEAUTY AMBASSADOR											
BEAUTY AMBASSADOR (QUALIFIED) ³		\$235+ ³	10% ⁶	5%							
TEAM LEADER ³ =		\$1,500+	10%	10%	5%			\$50 ⁹	\$25	IN L1 FIRST 30 DAYS	
SENIOR TEAM LEADER ³ =		\$3,000+	10%	10%	5%	1%		\$200 ⁹	\$100	IN L1 FIRST 60 DAYS	
EXECUTIVE TEAM LEADER ³ =		\$5,000+	10%	10%	5%	3%		\$300 ⁹	\$150	IN L1 FIRST 90 DAYS	
DIRECTOR ³ =		\$10,000+	10%	10%	5%	4%	3%	2%	\$1,000 ¹⁰		
SENIOR DIRECTOR ³ =		\$25,000+	10%	11%	5%	5%	4%	3%	\$5,000 ¹⁰		
EXECUTIVE DIRECTOR ³ =		\$50,000+	10%	11%	6%	6%	5%	4%	\$10,000 ¹⁰		
PLATINUM EXECUTIVE ³ =		\$100,000+	10%	12%	6%	6%	6%	5%	\$15,000 ¹⁰		

PAID WEEKLY WITH RETAIL COMMISSIONS⁸

EXECUTIVE CAR BONUSES

LEVEL	QUALIFIED STYLISTS PER LEVEL ⁴	MONTHLY BONUS
LEVEL 1		RANK OF QUALIFIED BEAUTY AMBASSADOR + \$600
LEVEL 2		
LEVEL 3		
LEVEL 4		
LEVEL 5		RANK OF EXECUTIVE DIRECTOR + \$750
LEVEL 6		

INFINITY BONUSES

QUALIFIED STYLISTS IN LEVELS 6+	RANK REQUIRED	MONTHLY BONUS
100 X OR	EXECUTIVE TEAM LEADER	\$500
200 X OR	DIRECTOR	\$1,200
400 X OR	SENIOR DIRECTOR	\$3,000
800 X OR	SENIOR DIRECTOR	\$5,000
1,600 X OR	EXECUTIVE DIRECTOR	\$10,000

LIFESTYLE BONUSES

QUALIFIED STYLISTS IN LEVEL 1	TEAM VOLUME (LEVELS 0-1) NEEDS TO BE	MONTHLY BONUS
25 X OR	\$4,000	\$250
50 X OR	\$8,000	\$600

JACK | WINNI | PRO Rewards Plan

Definitions

Client Retail Volume is the price a client pays for the product.

Client Wholesale Volume is the price a Beauty Ambassador or Beauty Professional pays for a retail product in their Ambassador Dashboard.

Qualified Personal Volume is \$235+ in professional purchases and client wholesale volume in the current month. All Intro Kit purchases of any amount (even if they are less than \$235) count as Qualified for the purposes of personal volume in the month it is purchased.

An **Intro Kit** is a group of products defined by Jack Winn Pro and purchased by a licensed stylist to become a Beauty Ambassador.

A **Beauty Professional** is a licensed stylist who has purchased a professional product and can sell retail products to their clients.

A **Beauty Ambassador** has purchased an Intro Kit (of any value) before the previous month and did not make enough purchases in the current month to be considered a Qualified Stylist.

A **Qualified Stylist** is: in their first month — an Ambassador with an Intro Kit purchase or a Pro with \$100+ in orders; in all other months — \$235+ in personal sales volume.

FOOTNOTES

¹ Excludes retail product and Beauty Ambassador Intro Kit purchases.

² Get 20% commission on L1 purchases in your L1's first 30 days. Includes sponsored Beauty Ambassador's Intro Kit.

³ A Qualified Beauty Ambassador (and all higher ranks) requires \$235+ in personal wholesale volume (comprised of self & client purchases in Level 0) OR have purchased a Intro Kit to be considered qualified to earn wholesale commissions in the current month; retail commissions are paid regardless of qualification.

⁴ Must be qualified for 3 consecutive months to become eligible for the car bonus. To get paid for a period, must be qualified that period. Must have an approved vehicle to be paid.

⁵ Must have enrolled one new Beauty Ambassador in the current or preceding calendar month to be eligible for an Infinity bonus for the period.

⁶ Level 0 Commissions on personal purchases will be paid in a product credit for the rank of Beauty Ambassador.

A **Team Leader** has Qualified Personal Volume and has 1 Qualified Stylist in their Level 1 and \$1,500 in combined team volume in Levels 0-5.

A **Senior Team Leader** has Qualified Personal Volume and has 3 Qualified Stylists their Level 1 and \$3,000 in combined team volume in Levels 0-5.

An **Executive Team Leader** has Qualified Personal Volume and has 3 Qualified Stylists and 1 Senior Team Leader in their Level 1 and \$5,000 in combined team volume in Levels 0-5.

A **Director** has Qualified Personal Volume and has 2 Executive Team Leaders in their Level 1 and \$10,000 in combined team volume in Levels 0-5.

A **Senior Director** has Qualified Personal Volume and has 3 Directors in their Level 1 and \$25,000 in combined team volume in Levels 0-5.

An **Executive Director** has Qualified Personal Volume and has 3 Senior Directors in their Level 1 and \$50,000 in combined team volume in Levels 0-5.

A **Platinum Executive** has Qualified Personal Volume and has 3 Executive Directors in their Level 1 and \$100,000 in combined team volume in Levels 0-5.

⁷ We calculate your Retail Earnings for weekly commissions at 35%. Weekly Wholesale Commissions (if qualified) are based at 5%. Both Retail Earnings and Wholesale Commissions are adjusted at the end of the month to reflect your total earnings based on cumulative Retail Volume and Paid as Rank.

⁸ Weekly Commission Pay Periods will be defined as follows: 1) the first of the month through the 7th, 2) the 8th through the 15th, 3) the 16th through the 22nd, and 4) the 23rd through the end of the calendar month. For level 1 commissions, Ambassador must be qualified to earn 5%.

⁹ Executive Team Leaders and below must meet the following sponsoring qualifier for Rank Bonus Achievement and to begin to be paid-as-rank: must have personally sponsored a minimum of one Ambassador with a qualifying Intro Kit or enrolled a minimum of one Beauty Professional with a \$100 qualifying order within the last 6 months.

¹⁰ Directors and above must meet the following sponsoring qualifier for Rank Bonus Achievement: must have personally sponsored a minimum of one Ambassador with a qualifying Intro Kit or enrolled a minimum of one Beauty Professional with a \$100 qualifying order within the last 6 months, and must achieve their rank for 3 consecutive months. These ranks will be paid-as-rank for the month the rank is achieved, regardless of meeting the sponsoring qualifier.